



January 8, 2022

**Columbia Hall
Oregon State Fair Expo Center
2330 17th Street NE
Salem, Oregon 97301**



Sponsored By





The 2nd annual Salem Health & Wellness Expo will be held on **January 8, 2022** at Salem's premier meeting facility, the Oregon State Fair and Expo Center. We hope you'll join us for this fun and educational event. As a vendor participating in this event, you can help us give the Salem community an opportunity to learn how to live longer, better and happier.

Salem is the Capital and second largest city in Oregon with a population of 169,798 people and has an average household income of \$56,163.00. Marion and Polk Counties have a population of over 400,000 people. It is located in the middle of the lush Willamette Valley alongside the Willamette River. **Other compelling reasons to participate in the Salem Health & Wellness Expo are:**

- **MULTIPLE EVENTS.** The **Salem Health & Wellness Expo** will be held jointly with the **Salem Women's Expo** in Columbia Hall. Additionally the 43rd annual **Mid-Valley Home Show** will be held next door in the Jackman-Long Building. This will give the people of Salem and the surrounding area more reasons to come to the Oregon State Fairgrounds on January 8, 2022.
- **WE WILL CLOSELY FOLLOW THE GUIDELINES** from the CDC and local and state authorities to ensure vendors and attendees health and safety. If we still cannot host the event due to COVID-19, you can receive a full refund or apply any payment to the rescheduled date which will reserve your requested booth and lock in your booth fee.
- **PRIORITY BOOTH PLACEMENT AND GRANDFATHER RIGHTS.** Space is limited with only 88 booths in the Expo. All booths will be assigned on a "First Come First Served" basis determined by the application's date. This also guarantees "Grandfather Rights" for future shows which are important as we only allow one representative per company.
- **MULTIPLE EXPOS.** In addition to the **Salem Health & Wellness Expo**, we are having the **4th annual Eugene Health & Wellness Expo** at the Lane Events Center on March 11 and 12, 2022, the **Central Oregon Health & Wellness Expo** will be at the Deschutes County Fair & Expo Center on May 14, 2022 and the **10th annual Anchorage Health & Wellness Expo** at the Alaska Airlines Center on April 23 and 24, 2022. If you wish to participate in multiple expos, you will receive a 5% discount on the booth fee for each expo.
- **FREE PUBLIC ADMISSION.** We encourage great attendance and repeat visits to our show by offering free admission. This also eliminates the stigma of having to "pay to shop."
- **ADVERTISING AND PROMOTIONS.** Our extensive advertising and promotional campaigns including radio, television, print, social media and email marketing will ensure that thousands of Salem area residents are aware of the event.

- **SEMINARS AND DEMONSTRATIONS.** Our goal is to have comprehensive seminars and demonstrations covering all aspects of Health and Wellness. Seminar and demonstration opportunities are offered on a first-come, first-served basis, so please let us know if you are interested in sharing your area of expertise with the health conscious people of the Salem community. This is a great way to give your company additional exposure at no additional cost.
- **DOOR PRIZES.** Vendors and show management will give away door prizes on an ongoing basis throughout the event.
- **SPONSORSHIPS** are available. If you are interested in additional ways to promote your business, please let us know and we will send you a Sponsorship information file.

If you would like priority booth placement and grandfather rights for your business, please complete the attached application, including your choices for booth location, and return with payment at your earliest convenience.

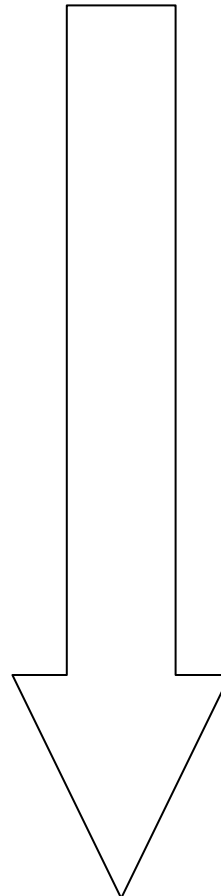
We will be contacting you in the near future, but in the meantime, please don't hesitate to contact us with any questions or suggestions you may have. We look forward to working with you!

Best regards,

Michael Fisher/Ther Fox

Salem Health & Wellness Expo
PO Box 4266
Sunriver, OR 97707
Ph/Fax: 541.633.7115 or
Toll-Free: 866.732.4346
Email: dsproductions@bendbroad.com
Website: dammstraightproductions.com

(Continue Scrolling for More Information)



BOOTH RATES

SIZE	PRICE
Each Standard 10'x10'...	\$350.00
Each Corner 10'x10'.....	\$395.00
Each Mini-Booth 5'x10'..	\$195.00 (Numbers 114-117)
Each Non-Profit 10'x10'..	\$195.00



P.O. Box 4266
 Sunriver, Oregon 97707
 Ph/Fax: 541-633-7115
 Email: dsproductions
 @bendbroadband.com

MOVE-IN

Friday, January 7, 2022
 2:00pm-9:00pm
 Saturday, January 8, 2022
 8:00am-9:30am

MOVE - IN MUST BE COMPLETED BY:
 9:30am Saturday, January 8

LOCATION

Columbia Hall
 Oregon State Fair Expo Center
 2330 17th Street NE

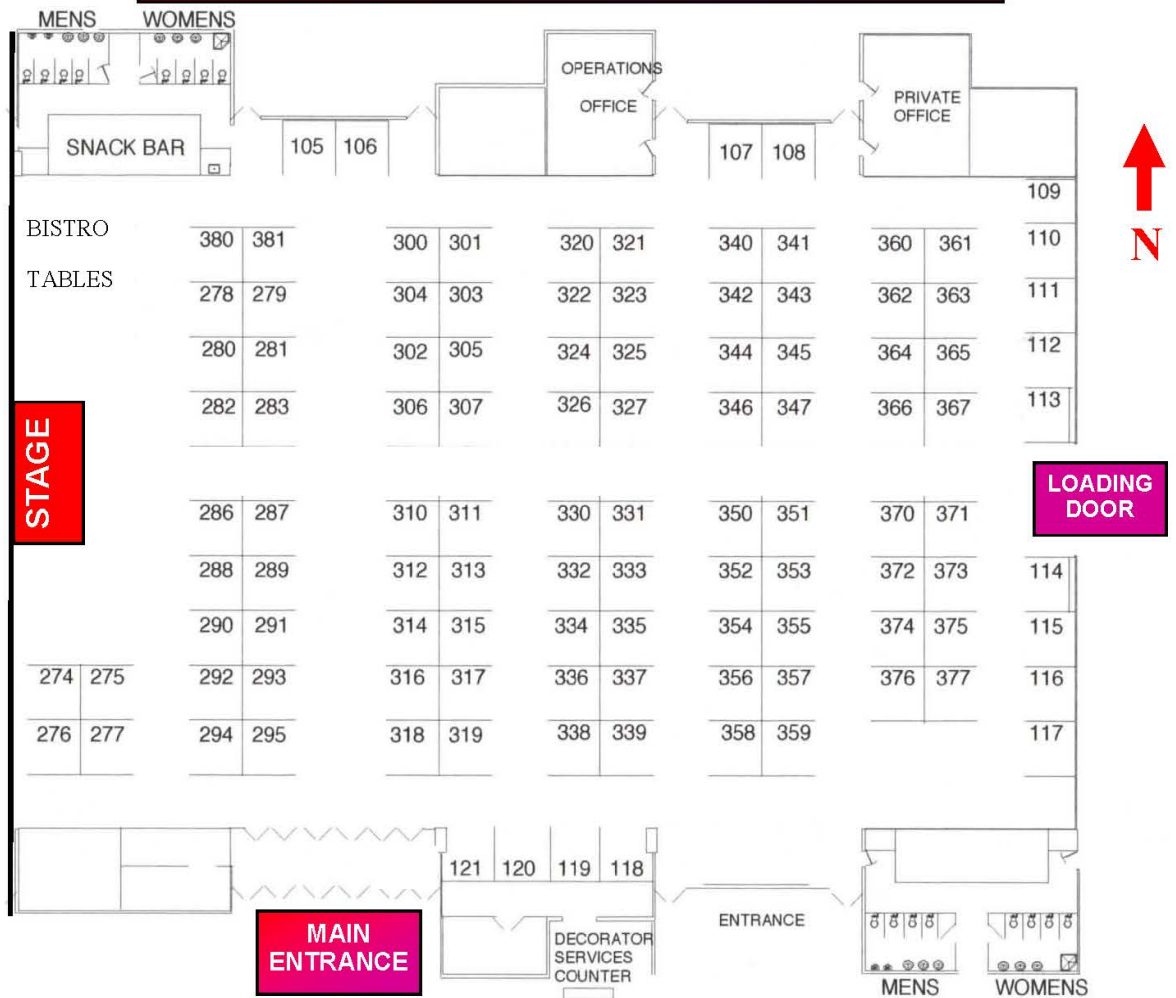
DATE & TIME

Saturday-January 8, 2022
 10:00am - 6:00pm

MOVE-OUT

Saturday, January 8, 2022
 6:00pm-10:00pm
HALL MUST BE VACATED BY:
 10:00pm Saturday, January 8

Salem Health & Wellness / Women's Expo Columbia Hall-January 8, 2022



Who, What and Where ...

EXHIBITOR CATEGORIES INCLUDE BUT ARE NOT LIMITED TO:

Healthy Body, Mind and Spirit

Family Health

Children's Health

Pet Health

Healthy Relationships

Yoga and Meditation

Spas, Pools & Saunas

Mental Health

Medical Health

Personal Coaches /Trainers

Lifestyle and Recreational Resources

Alternative Health & Medicine

Senior Services

Healthy Home and Environment:

Green Living Resources

Alternative Energy

Healthy Home products

Senior Housing Solutions

Assisted Living Options

Mobility Solutions

Healthy Lifestyles:

Healthy Cooking

Nutrition and Vitamins

Activities and Exercise

Natural Foods & Products

Healthy Weight Loss

Financial Health

- *Financial Advisors*
- *Insurance*
- *Banking*

WHERE IT WILL BE HELD.....

The Oregon State Fair & Expo Center is the premier event facility in Salem and has hosted nearly every type of event imaginable. It boasts 185 acres of event excellence with a range of proven facilities backed by a very professional brand of support services.

WHO SHOULD PARTICIPATE.....

Exhibiting is a must, for anyone who provides products and/or services that help bring people better health and healthier living!

Demonstrate your latest products and services to a motivated, targeted audience who can see, touch and buy your product. Build relationships, sell and generate leads for future business from hundreds of qualified buyers in just one day.

This is a massive multi-billion dollar industry which includes products for people, the environment and the home.

WHAT YOU GET.....

- Each booth is furnished with an 8 ft back drape, 3 ft side drape, a booth ID sign, an 8' undraped table, 2 chairs and Wi-Fi.
- A focused, targeted, marketing opportunity to showcase your business or organization and sell your products and services.
- Business networking with vendors.
- Professional decorator services.
- On site professional staff with over 25 years of trade show experience.
- The Best Marketing Dates. The expo is strategically placed just after the start of the New Year. This is when people historically make resolutions to get healthy and live a healthier lifestyle.
- The host hotels will be offering special rates for vendors and attendees.

FREE ADMISSION/FREE PARKING

We encourage great attendance and repeat visits to our show by offering free admission/free parking. This also eliminates the stigma of having to "pay to shop".

All Communication To:

Salem Health & Wellness Expo

PO Box 4266
Sunriver, OR 97707

Phone/Fax: 541-633-7115 or
Toll-Free-866-732-4346

dsproductions@bendbroadband.com
Website: dammstraightproductions.com



To be held at:
**Columbia Hall
Oregon State Fair &
Expo Center**
2330 17th Street NE
Salem, OR 97301
Saturday
January 8, 2022

APPLICATION FOR EXHIBIT SPACE 2022

COMPANY NAME		
OWNER CONTACT		
ADDRESS		
CITY	STATE	ZIP
PHONE	FAX	
EMAIL:		
A 6" x 36" booth sign will be provided. There is space for a maximum of 25 letters, numbers and spaces. Please print the information that you would like to have on your sign:		

Featured products or services to be displayed (be specific):

EXHIBIT SPACE

Each 10'x10' standard.....\$350.00	Number of booths needed: _____
Each 10'x10' corner.....\$395.00	Number of booths needed: _____
Each 5'x10' mini-booth.....\$195.00	Number of booths needed: _____
Each 10'x10' non-profit.....\$195.00	Number of booths needed: _____

TOTAL BOOTH COST: _____

Booth	1 st Choice.....	_____
Number(s)		
Requested:	2 nd Choice.....	_____

IMPORTANT

- A deposit of 50% must accompany this signed application
- Include photos or a brochure of your product or services with this application
- Exhibitor agrees not to dismantle display until 6pm Saturday, January 8
- Any remaining balance on previously signed contracts are due by Friday, December 3, 2021
- No sub-leasing of booth(s) without approval by show management
- Acceptance of any company, person or exhibit is entirely at the discretion of show management

We hereby apply for booth exhibit space in the 2022 Salem Health & Wellness Expo. We agree to abide by the rules and regulations stated on the front and reverse side of this contract. We have read the front and reverse sides of this contract and understand the cancellation, acceptance and payment policies. Please initial _____

MANAGEMENT: Salem Health & Wellness Expo

Accepted by _____
Date _____ AUTHORIZED REPRESENTATIVE

**Do Not Write In This Space
(For Show Office Use Only)** Date: _____

Full Price of Space	\$ _____
Number of Booths	\$ _____
Deposit	\$ _____
Payment	\$ _____
Balance Due	\$ _____

EXHIBITOR: Agrees to all the terms and conditions of this contract.

Signature
of Exhibitor **X** _____

Title _____ Date _____

Method of Payment: Amount: \$ _____

Check payable to: DAMM Straight Productions

Visa MasterCard AMEX
(credit orders are subject to approval)

Cardholder's Name _____

Credit Card Number
[][][][]-[][][][]-[][][][][]-[][][][][]

Expires: [][][][] Sec. Code [][][]

Signature of Cardholder _____

TERMS AND CONDITIONS

1. USE OF SPACE

- a. **LIABILITY** -- The Exhibitor is entirely responsible for the space leased by him/her and shall not injure, mar or deface the premises and the Exhibitor shall not drive, nor permit to be driven any nails, hooks, tacks or screws in any part of any building. Furthermore, Exhibitor shall not affix to the walls or windows of building any advertisement, signs, etc., or use Scotch tape, masking tape or any other adhesive-type materials on painted surfaces. The Exhibitor agrees to reimburse the facility, and/or decorator, for any loss or damage to the premises or equipment occurring in the space leased to the Exhibitor. Show management and their sponsors shall not be liable for failure to perform its obligations under this contract as a result of strikes, riots, acts of God, or any other causes beyond its control.
- b. **AISLES** -- The aisles, passageways and overhead spaces remain strictly under the control of the Management, and no signs, decorations, banners, advertising matter or special exhibits will be permitted in them except by special written permission of the Management. All exhibits and their personnel must remain within the confines of their own spaces and no Exhibitor will be permitted to erect signs or display products in such a manner as to obstruct the view, occasion injury or disadvantageously affect the display of other Exhibitors. No interference with the light or space of another Exhibitor will be permitted.
- c. **SPACE** -- The space contracted for is to be used solely for Exhibitor whose name appears on the Contract, and it is agreed that Exhibitor will not sublet or assign any portion of same without the written consent of the Management. In the event Exhibitor fails to occupy or use his/her space or to have his/her exhibit completed and in place by the opening of the show, he/she shall forfeit his/her right to the space, all prepaid rents, and upon demand pay any rental balance owing to Management. In the event Exhibitor fails to occupy the exhibit space contracted by 10:00 am, on the first day of the Show, Show Management shall have the right to utilize such space in any manner it chooses. This will in no way release Exhibitor from its obligations nor shall Exhibitor be entitled to a refund. Space may be re-sold with no refund.
- d. **ALL DEMONSTRATIONS** or promotional activities must be confined within the limits of the purchased space. Resulting noise must not interfere with the other exhibitors,
- e. **RESTRICTIONS** -- The Management reserves the right to restrict or remove exhibits without refund that may have been falsely entered, or may be deemed by the Management unsuitable or objectionable. This restriction applies to noise, P.A. systems, persons, animals, birds, things, conduct, printed matter, or anything of a character that might be objectionable to the show or the Management.
- f. **MUSIC** -- Exhibitor agrees that it shall not perform nor have performed for it or on its behalf, either live or by mechanical means of playing by radio, television, VCR, phonograph, compact disc, cassette or any other means, nor transmit by any means, any copyrighted musical composition, at the Salem Health & Wellness Expo or at any official function which is part of, affiliated with or held in conjunction with the Salem Health & Wellness Expo unless Exhibitor shall first have obtained from the owner of the copyrights of all music to be performed, or from an agent of the owner legally authorized to grant permission, license or other proper authorization for the public performance of the copyrighted music to be performed, authorization and permission for Exhibitor to publicly perform the copyrighted music at the Eugene Women's Weekend. Exhibitor shall provide producer no later than ten business days prior to the opening date of the Salem Health & Wellness Expo with a copy of each such document authorizing Exhibitor to publicly perform copyrighted music at the Salem Health & Wellness Expo. If Exhibitor has not provided copies of such documents to producer as provided herein, Exhibitor agrees that it shall not perform or have performed on its behalf, by any means, any copyrighted music at the Salem Health & Wellness Expo.
- g. **OFFENDERS** will be asked to leave the area if any of the above are violated and, as an exhibitor offender, no refund will be given.

2. RULES FOR EXHIBITS

- a. **ALL BOOTHS** and decorations MUST concur with the facility regulations, city ordinances and local fire codes. Any violations may result in the removal of any materials found to be in violation. Materials for booth decorations and construction must be fire retardant, Contact the Fire Marshal if at all in doubt.
 - b. **INSTALLATIONS** -- Any special carpentry, wiring, electrical or other work, gas, steam, water or drainage connection shall be installed at Exhibitor's expense.
 - c. **LICENSES** -- Any and all City, Municipal, State or Federal licenses, inspections or permits as required by law of any Exhibitor in the installation or operation of his/her display shall be obtained by the Exhibitor at his/her own expense prior to the opening of the show.
 - d. **RIGHTS OF MANAGEMENT IN EVENT EXHIBITION IS NOT HELD** -- Management shall not be liable for any damages or expense incurred by Exhibitors in the event the show is delayed, interrupted or not held as scheduled for any reason beyond the control of the Management and Management may retain so much of the amount paid by Exhibitors as is necessary to defray expenses already incurred by the Management.
 - e. **MERCHANDISE REMOVAL** -- No merchandise will be permitted to pass out of the building without approval by the Management during the life of the show. No exhibits, or part of exhibit, may be removed until after the closing hour of the last day of the show.
 - f. **SECURITY FOR RENTAL** -- Failure on the part of the Exhibitor to pay the rental as specified under the contract shall entitle Management to seize all merchandise, materials, and exhibits displayed by the exhibitor at the within described show and to retain the same as security for any unpaid rental amount owing hereunder. Upon the expiration of seven days after such seizure, Management shall have the right to dispose of same without notice to the Exhibitor in such manner as Management, in its absolute discretion, deems appropriate, whether by public or private sale in the manner determined solely at Management's discretion, and without any obligation on the part of Management to effect any manner of publication respecting the date or any details or information as to when or how such sale is to be carried out.
 - g. **AMENDMENTS** -- Exhibitor agrees to abide by decisions of the Management concerning all matters pertaining to the administration and success of the Show which are not specifically stated.
 - h. **ATTORNEY FEES** -- In the event suit or action is brought by Salem Health & Wellness Expo under this agreement to enforce any of its terms, it is agreed that Salem Health & Wellness Expo shall be entitled to reasonable attorneys' fees and costs to be fixed by the trial and appellate courts.
 - i. **ALCOHOLIC BEVERAGES** -- Exhibitors and their employees, agents and guests shall not consume any alcoholic beverages except in designated areas. Violation shall be grounds for removing Exhibitor and his/her exhibit from the Show without refund.
3. **SECURITY AND INSURANCE** -- We wish to provide the tightest security possible for the protection of your exhibit properties. However, neither Salem Health & Wellness Expo, the facility management nor our insurance company is financially liable for the losses, damages or "mysterious disappearance" of any kind. We recommend all exhibitors contact their insurance agents to confirm proper coverage of exhibit materials. (Please read carefully the coverage provided by decorators and shipping companies to determine if additional coverage is necessary.) Any additional security must be arranged by the Exhibitor at his/her own expense.
 4. **CANCELLATION AND REDUCTION POLICY** -- Any cancellations or changes MUST BE IN WRITING and received by our office by December 3, 2021. Upon written request, refunds will be made, less a \$150 handling fee per booth. After cancellation date above, NO REFUNDS are allowed. If the total space rental charges are not received in our office by December 3, 2021, then booths requested may be sold to another exhibitor, with no money refunded.
 5. **GENERAL** -- Exhibitor badges may be picked up at the Show Office during move-in, your business card will be placed in a plastic cover. Therefore, PLEASE bring your business cards.
 6. **LIABILITY** -- Neither Salem Health & Wellness Expo, The Oregon State Fair & Expo Center, the Decorator, nor their representatives, nor any member of the above named will be responsible for any injury, loss or damage that may occur to the Exhibitor or the Exhibitor's employees or property from any cause whatsoever. The Exhibitor, on signing the contract, expressly releases the aforementioned from any and all claims for such loss, damage or injury. The Exhibit floor will be locked during the time that exhibits are not being shown.
 7. **COMPLETE AGREEMENT** -- This agreement contains all the terms and conditions agreed on by the parties hereto, and no other agreements, oral or otherwise, regarding the subject matter of this contract, shall be deemed to exist or to bind any of the parties hereto.